PROFILE 2020





About Us:

Whole Mart (SMC-Private) Limited (WML) is a trading company in Lahore, Pakistan.

We established longer and closer working relationships with our clients and supplier not only provide immediate and reliable service but to continually exceed expectations and goals.

We create commercial flows, import and export products, arranging and managing international procurement with our partners.

Supported our network, we are able to integrate all these functions with our fruitful experience. Our numerous competencies allow us to respond to the needs of industries looking for a new market.

Our focus on delivering quality goods and products at competitively low prices with superior services.

Our services include:

- imports;
- exports;
- e-commerce;
- general order supplier;
- IT solutions:

All services serve a wide range of domestic, regional and multinational clients in Pakistan and are recognized as market leaders in multiple business areas.

We look forward to welcoming you to our company and work to develop and enhance your current business in Pakistan.

Thanks and regards,

Table of Contents

<u>Contents</u>	Page
Part – 1 Overview and Registration 1.1 Overview 1.1.1 Introduction 1.1.2 Purpose of Establishment 1.1.3 Formation (Year, Process, Place)	6 7 8
1.2.1 Registration / Affiliations 1.2.2 Affiliations (National / International) 1.2.3 International / National Partnership / Distribution 1.2.4 Our Valuable Clients	9 10 11 12
Part – 2 Strengths 2.1 Personnel Strength 2.1.1 Management 2.1.2 Key Personnel	15 15
2.2 Organizational System 2.2.1 Organogram	17



WHOLE MART (SMC-PRIVATE) LIMITED

whole world; whole mart

Corporate Office

P1-48, 1st Floor, Jeff Heights, 77-E-1 Main Boulevard, Gulberg-III Lahore-54660, Pakistan

+92-(0)336-7211110

www.wholemart.com.pk | info@ wholemart.com.pk



Part-1

Part – 1 Overview and Registration

- 1.1 Overview
 - 1.1.1 Introduction
 - 1.1.2 Purpose of Establishment
 - 1.1.3 | Formation (Year, Process, Place)

1.2 Registration

- 1.2.1 Registration / Affiliations
- 1.2.2 | Affiliations (National / International)
- 1.2.3 International / National Partnership / Distribution
- 1.2.4 Our Valuable Clients

1.1 | Overview

1.1.1

Introduction | Founded in 2019, Whole Mart (SMC-Private) Limited is a hands on private business that has grown to establish itself as a highly professional trader. Client satisfaction has always been the ethos of the firm. This is achieved by a combination of prompt and efficient services, finish quality, adherence to health, good people, and presentation, good client relationship and a non-contractual approach.

> As such we have successfully built up long term relationships and repeat business with a host of leading organizations across the commercial, industrial and local authority sectors throughout the world.

> Whole Mart (SMC-Private) Limited help organizations to solve issues, create value, maximize growth and improve business performance. They use their business skills to provide objective advice and expertise and help an organization to develop any specialist skills that it may be lacking.

> We are primarily be concerned with import, export, e-commerce, general order supplier, procurement, supply chain management operations of a company. Our role is to provide solutions for the organization and suggest recommendations, as well as providing on additional resources to implement solutions.

Our services include:

- imports;
- exports;
- e-commerce:
- general order supplier;

WML PROFILE - 2020 Page 6 of 18 IT solutions:

Our approach

To take on and respond to our clients problems as our own; earn trust through services, quality of finish and commercial fairness; thereby generating repeat business.

1.1.2 Purpose of Establishment

Our Focus

- WML focus is to foster growth and promote enduring business ties with its client. Customer responsiveness and commitment is the driving force in the quest for excellence.
- An effective supply chain manager Right from sourcing supply of material at the door step of the customer / client.

Our Mission

- Striving to meet the increasing and diversified demands of the customers.
- Being market leaders in defend market segments.
- Providing quality products & reliable services and sourcing from reputed manufacturers.
- Becoming professional marketing partners for our principals to meet the objectives of sales, market information, and customer service.
- Being the preferred supplier of our customers, with our products exceeding their quality requirements.
- Harnessing the creative energies of all our people through team work, develop and a transparent work environment.

Core Values | At Whole Mart (SMC-Private) Limited, our Core Values are at the heart of our culture and guide our actions and decisions. Our team strives to live out our mission and Core Values each day.

> Collaboration: Whether it is with a client or with other project team members, we value collaboration as a means to achieve a common goal.

> **Innovation:** Innovation, to us, means using the latest and greatest solutions. We won't apply the same technology to every given challenge.

> **Transformation:** We strive to help our clients transform the way they work. We are also committed to our own continual improvement.

> Open + Honest Communication: Clear, concise language is how we communicate. Honest and open communication helps set clearer goals and smoother paths to success.

> Integrity: We make sure that everything we provide is understood clearly. We put forth integrity in all that we do.

> Commitment to Client Success: Success can be defined in many ways, but for us, making sure that our clients achieve success is our highest priority.

1.1.3 Formation

Year January, 2019 Process | Securities and Exchange Commission of Pakistan (SECP) Place | Lahore - Pakistan

WML PROFILE - 2020 Page 8 of 18

1.2 | Registration / Affiliations

1.2.1			
Registration of WML	Certificate of Incorporation		
	Taxpayer Registration Certificate	Category Status Authority	Resident Federal Board of Revenue (FBR), Pakistan
		Category Status	32-77-8761-577-22 Company Resident Federal Board of Revenue (FBR), Pakistan
		Category Status	P5239739-2 Company Resident Punjab Revenue Authority (PRA), Pakistan

Imports / **Exports**

WeBOC for Whole Mart (SMC-Private) Limited has also got license from Federal Board of Revenue (FBR) with following details:

Category

WeBOC No. | Under Process



Authority | Federal Board of Revenue (FBR), Pakistan

1.2.2

Affiliations (National / International)

Commerce

Chamber of Whole Mart (SMC-Private) Limited is follow member of The Lahore Chamber of Commerce and Industry, Lahore (LCCI) with following details:

> Membership No. | Under Process Validity

Authority | The Lahore Chamber of Commerce and Industry (LCCI), Pakistan



WML PROFILE - 2020 Page 10 of 18

1.2.3 International Partnership/ Distribution	Software's	Type Valid Till	Kaspersky (Antivirus) Partner December 31, 2024 Kaspersky Lab	KASPERSKY 12 REGISTERED PARTNER
			Bitdefender (Antivirus)	
		, ·	Bronze Reseller BitDefender, LLC	Bitdefender
National Associates	IT & Software's	Contact No. E-mail Address	Tauseef Hashmi +92 300 487 5128 info@onsite.com.pk www.onsite.com.pk	_
		Partnership / Distribution	 Kerio Sophos DigiCert Trend Micro ESET Antivirus Microsoft CSP Fortinet Firewalls Symantec Antivirus 	 CISCO Win RAR CodeTwo AVG Antivirus Microsoft AEP Kaspersky Antivirus Rapid SSL Certificate Emsisoft Anti-Malware

WML PROFILE - 2020 Page 11 of 18

- Thawte SSL Certificate
- GeoTrust SSL Certificate
- Comodo SSL Certificate
- Internet Download Manager

1 2

1.2.4 Our Valuable Clients

Government



Hospital / Public Health
Punjab Institute of Cardiology (PIC)
Ghous-ul-Azam (Jail) Road, Lahore



Sanitation / Public Health Water and Sanitation Agency (WASA) 2-Zahoor Elahi Road, Gulberg-II, Lahore



Public Health
Director General Health Services Punjab
24 Cooper Road, Lahore



Information Technology
National Database and Registration Authority
NADRA Headquarters, Islamabad



Industrial Estate
Quaid-e-Azam Industrial Estate (QAIE)
169-A/S, Kot Lakhpat, Lahore



Petroleum Industry Pakistan Petroleum Limited PIDC House, Ziauddin Road, Karachi

Private



1 2

3 4

Development Consultant Chemonics International Inc. (PEEP) 78-A, Block-B/3, Gulberg-III, Lahore



Microfinance Bank Mobilink Microfinance Bank Limited 3-A/2, F-8 Markaz, Islamabad – Pakistan



Petroleum Industry Pak-Arab Refinery Limited Korangi Creek Road, Karachi– Pakistan



Educational Institute SKANS School of Accountancy 116-Tipu Block, Garden Town, Lahore



Informational Technology Ebryx Private Limited Office-1, 4th Floor, IT Tower, Lahore



Commercial Bank
MCB Bank Limited

15-Jail Road, Main Gulberg, Lahore



Petrochemical Industry International Petrochemicals Limited 77-D, Main Wahdat Road, Lahore



Educational Institute Beaconhouse School System 10-11, Gurumangat Road, Lahore

Part-2

- Part 2 | Strengths
 2.1 | Personnel Strength
 2.1.1 | Management

 - 2.1.2 Key Personnel
 - 2.2 | Organizational System 2.2.1 | Organogram

2.1 | Personnel Strength

2.1.1 Management



Abdul Sattar Chief Executive / Director Since: January, 2019



Tauseef Hashmi Executive Director Since: January, 2019

2.1.2 Key Personnel



Abdul Sattar Consultant – Sales Tax

Since: January, 2019



Parveen Fareed Company Secretary Since: January, 2019



Muhammad Arif Executive Director Since: January, 2019



Muhammad Hassan Consultant – Income Tax

Since: January, 2019

WML PROFILE - 2020 Page 15 of 18



Dilshad Sohail Material Engineer B. Sc (Hon) Metallurgical Engineering Since: January, 2020



Waqar Manzoor Accounts Officer B. Com (Hon) Since: January, 2019



Asia Fareed

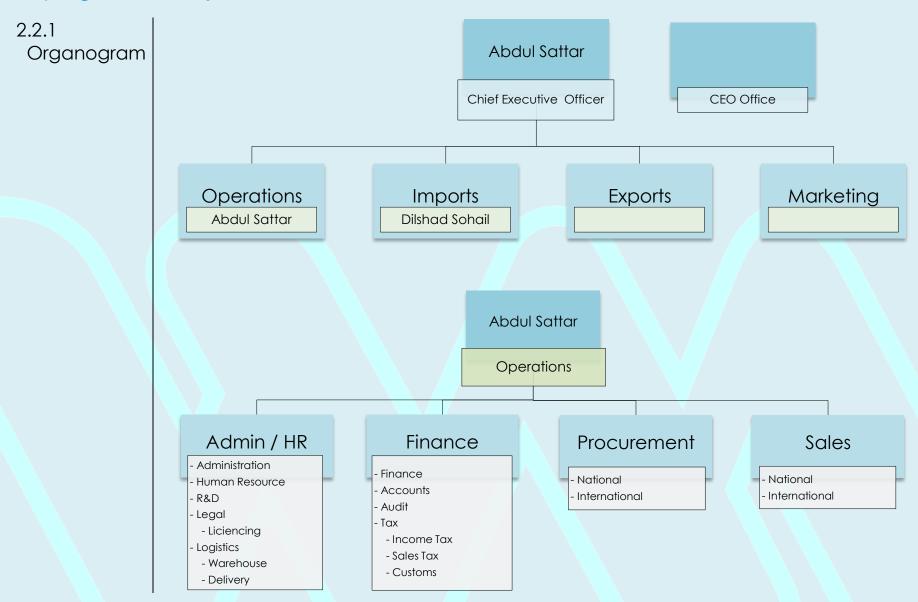
M. Sc (Physics) Since: January, 2019



Tahira Aashiq Accounts Officer B. Com (Hon) Since: January, 2020

WML PROFILE - 2020 Page 16 of 18

2.2 | Organizational System



WML PROFILE – 2020Page **17** of **18**



WHOLE MART (SMC-PRIVATE) LIMITED

whole world; whole mart

Corporate Office

P1-48, 1st Floor, Jeff Heights, 77-E-1 Main Boulevard, Gulberg-III Lahore-54660, Pakistan

+92-(0)336-7211110

www.wholemart.com.pk info@ wholemart.com.pk

